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New regulations on Container Seals

The United States Customs & Border Protection (CBP) has issued a General Notice stating that all maritime containers arriving by vessel at the port of entry in the United States, on or after October 15, 2008, are required to be sealed with a seal meeting the ISO/PAS 17712 standard. ISO/PAS 17712 requires that container freight seals meet or exceed certain standards for strength and durability so as to prevent accidental breakage, early deterioration, or undetectable tampering under normal usage. ISO/PAS 17712 also requires that each seal be clearly and legibly marked with a unique identification number.

All loaded containers, including foreign cargo remaining on board (FROB), are required to be sealed with a seal meeting the ISO/PAS 17712 standard. CBP recognizes there are certain types of containers that cannot be readily secured by use of a ISO/PAS 17712 standard container seal, such as tanks, non-standard containers (such as open top containers), or containers that simply cannot accommodate a seal meeting the ISO/PAS standard. These types of containers are not subject to the statutory requirement.

If a container arrives by vessel at a port of entry in the United States on or after October 15, 2008 either with no seal, or with a seal that does not meet the ISO/PAS 17712 standard, CBP may assess a civil penalty against the responsible party for violation of the 9/11 Act under 19 U.S.C. 1595a(b) for the attempted introduction of merchandise into the United States contrary to law. CBP will be phasing in penalty assessment for such violations.

Links:

http://www.marathonproducts.com/products_container.html

<http://www.americanseals.com/>

[CBP's website.](#)

BDG International Belgium/ USA Project Move

This is a Hydrothermal Reactor for use in a Wet Air Oxidation System that will ultimately be used in an Ethylene Refinery in Dubai. The shipment will travel from Belgium to the USA to be fitted into a larger system then travel to Dubai for installation at the end user.

Dims: 63 x 7.7 x 8.4 Feet
 Weight 41000 KGS
 115.32 CBM

Routing: Geel, Belgium / Antwerp / Charletson / Sterling, LA



Business climate in India: August 15, 2008

Kumkum C. Dalal, President, Global Reach Consulting, Inc. www.grc-consulting.com

Today is India's birthday. India is 61 years old. After becoming an independent nation, for the first 40 years or so, India shuffled along economically, not quite finding its footing. In 1991, India was forced to take a long hard look at its economic strengths and weaknesses. Happily, it embarked on a path of radical economic reforms to enter a global market economy. Today India is referred to as an "emerging" economy. Its economy has been growing at a steady 7-9% over the past decade, making it the world's 12th largest economy and the 3rd largest in Asia. India's GDP is around \$1 trillion. It has an educated, English speaking middle class that entered the IT and software development outsourcing sector early and has made a name for itself as a prime outsourcing destination and thereby contributed significantly to India's GDP. TATA (one of India's oldest business

houses), just acquired Land Rover and Jaguar and is now building the world's most low-cost car at Rs 1 Lakh (at today's exchange rate the cost is about \$2500). Over 125 of the Fortune 500 firms now have R&D bases in India. Nokia, for example, started with a small employee base in 1995, and today Nokia employs over 6000 people at its Chennai facility alone. Nokia saw the potential of India not as just a source of low cost labor, but a customer base that adds 6 million new mobile phone users monthly.

Yet India is still a very poor country, with the majority of its population living on under \$2 a day and subsisting on farming. In both the rural and the urban areas, most ordinary citizens face acute shortages of water and energy, and have poor healthcare. But India's economic growth is causing the middle class (currently at about 300 million—almost the population of the entire US) to grow and to become more affluent. With a large disposable consumer income, this target market is the modern retailer's dream.

At age 61 India is a country full of contradictions, a bit chaotic and confusing, a place with excessive red tape and bureaucracy, so doing business in India can be challenging. However, foreign companies are discovering that the effort involved in doing business with India is worth it. Moreover, Indians are discovering how the economic reforms started in 1991 have the potential to make it a better place for all its 1.1 billion citizens and Indian companies are quickly gaining the confidence to spread their wings and soar.

Here on India's 61st birthday I leave you with some little know facts. India

- is the world's second largest small car market;
- is one of only three countries that makes its own supercomputers;
- is one of six countries that launches its own satellites;
- has the second largest group of software developers after the U.S.;
- lists 6,600 companies on the Bombay Stock Exchange; only the NYSE has more;
- is the world's largest producer of milk, and second largest producer of food, including fruits and vegetables, a considerable feat considering that in the

not so distant past India was unable to feed its population;

- sends more students to the U.S. colleges than any other country in the world; in 2007, over 84,000 Indian students enrolled in U.S. institutions of higher education making US education a prime export to India.

Happy Birthday India!

BDG International & Global Reach Consulting work together to provide a complete India transportation and business consulting service for companies interested in expanding into the Indian market. BDG International has an office in New Delhi, India



Taiwan Air Import Fuel Surcharge

Fuel surcharge imposed for the shipments originated from Taiwan to following areas shall be adjusted as from 16, Aug. 2008:

Area I, II: USD2.21/K (USA)

Area III : USD0.76/K (ASIA,CHINA,INDIA)

The war risk surcharge still remain unchanged.

Evergreen PSS Announcement

Please be advised that Evergreen announced to charge PSS for US East Coast (All water) shipments on Aug. 15, the quantum is US\$80/20', US\$100/40', US\$125/40'HC.

Shipments to US West Coast and IPI, the PSS is still waive.

West Coast Longshoreman update

The PMA and ILWU met yesterday (Monday July 28) and continued negotiations throughout the day. At 6:30 PM agreement was reached on a new six year contract to run from July 1 2008 until July 1 2014. The union advised that the ILWU Caucus will review the contract details at a meeting during the week of August 11 and then the caucus recommendation will be put out for a vote by the ILWU membership. Concurrently, the PMA membership will also vote on the contract. Details of the contract agreement will be forthcoming in a subsequent update.



SERVICE ANNOUNCEMENT

India

Import / Export Service

BDG International would like to announce new service from and to India base ports and airports.

Please contact the Ocean Export Team, Air Export Team or Import Team at the e-mail or phone numbers below.



- Ocean Transit times via Direct service
 - Chicago to/from Nhava Sheva 40 days
 - Chicago to/from Madras (Chennai) 38 days
 - Chicago to/from Mumbai (Bombay) 38-45 days
 - Inland Delivery and Pickup available throughout India
- Air Export/Import services available from / to:
 - Express, Standard or Deferred services.
 - Airports Served
 - Chennai, Mumbai, New Delhi
- Indian Services
 - Inland Delivery and Pickup available throughout India
 - Indian Customs Clearance
 - Indian Warehousing
 - DDU / DDP Services
- BDG Representation in. New Delhi, Chennai, Mumbai, Hyderabad, Bangalore, Kolkata and Multiple Inland CFS locations

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Subject to Equipment Availability, custom exam expenses, THC and Duties. Shipper responsible for loading, blocking, bracing, weight limits. Written confirmation required for transportation and rate validity. All charges due within 21 days of invoice date.



SERVICE ANNOUNCEMENT

India

BDG Opens New Delhi, India Office

We are pleased to announce the opening of BDG International (India) , Pvt. Ltd. We offer complete Air, Ocean, Import, and Warehousing services in to/from India around the world. Please refer to the attached service outline for specific details on USA/India Services

We ready to provide you complete destination agent services throughout India.

BDG International (India) Managers:

Mr. K. J. Chacko, Managing Director
Mr. Hari Kumar P. S., Deputy Manager
Mr. Mihir Kumar Choudhari, Sr. Executive

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- Sales Lead Follow up and Generation / Routing Presentations.
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