



BDG INTERNATIONAL, INC

November 2006

INTERNATIONAL TRADE NEWSLETTER

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New Air Freight Hazardous Regulations for 2007

Effective January 2007 over 49 major changes to the IATA (International Air Transportation Association) Dangerous Goods Regulations will become effective or be phased in.

Visit <http://www.iata.org/dgr.htm> for more information and to order the latest regulations.

HTSUS and Sched B# Changes for 2007

On Jan. 1, 2007 the Harmonized Tariff System (HTS), under which all goods moving in international trade are classified for duty purposes, will undergo a significant overhaul by the World Customs Organization. Over 80 of the 97 chapters of the HTS will undergo change, impacting the majority of companies that move goods internationally. The changes will have a financial impact on many companies and will impose a potentially significant administrative burden to ensure compliance. Companies must ensure they are in compliance with new tariff schedules issued by individual countries they trade with.

BDG International has implemented systems to accept the change when it is issued. Our systems are ready for both import and export.

BDG International can help your company determine your HTSUS and Sched B# for your products. Contact your BDG sales person for a quotation to reclassify your products. sales@bdginternational.com or 847-760-0000.

International Freight Forwarder Customs Broker Duty Drawback Specialist

NVOCC IATA • CHB • FMC • C-TPAT



SERVICE ANNOUNCEMENT

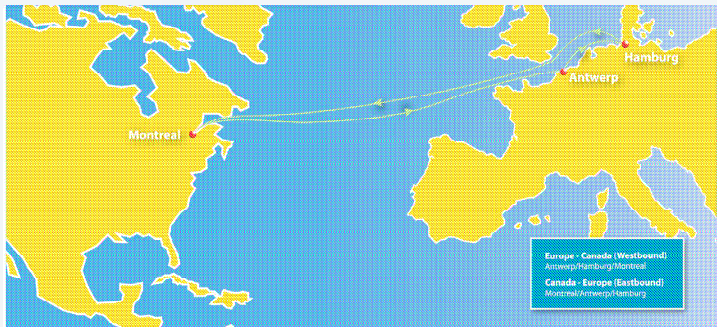
Northern Europe

BDG, International would like to announce new Import/Export rates and fast transit service into Northern Europe base ports.

Please contact the Ocean Export Team at ocean@bdginternational.com (847-760-0020) or Import Team at import@bdginternational.com (847-760-0040) to learn more about this service.

Transit time:

10 days Montreal Port to Hamburg
12 days Montreal Port to Antwerp



Subject to Equipment Availability, custom exam expenses, THC and Duties. Shipper responsible for loading, blocking, bracing, weight limits. Written confirmation required for transportation and rate validity. All charges due within 21 days of invoice date

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International Business Conferences

Dec. 5 **CHINESE CULTURAL BRIEFING SERIES #2: CHINESE VALUES**. Program sponsored by the Chicago Chinese Cultural Institute. Program includes insights on: Guanxi; Face; Family; Authority; Chinese modesty & humility; Harmony & conflict management. 6:00 – 7:30 p.m., Chicago Chinese Cultural Institute, 2145-B South China Place, Chicago. Fee: \$25. For information & registration, please call 312/842-1988 or e-mail: info@chicagocci.com.

Dec. 7 **EXPORTING BASICS**. Seminar sponsored by the NAFTA Center at NORBIC. Presentations by **Larry Friedman**, Attorney, Barnes, Richardson & Colburn and **Chris Press**, NAFTA Center at NORBIC. 8:00 – 11:30 a.m., Wright College, 4300 North Narragansett Avenue, Room S-101, Chicago. NORBIC Members - \$30; Non-members - \$45. For information & registration, please call Nicole Tompkins at 773/594-9292 or e-mail: info@illinoismanufacturing.org.

Dec. 7 - **GLOBAL MANUFACTURING SERIES 2006**. Third annual conference sponsored by the : 8 International Trade Club of Chicago; Society of Manufacturing Engineers; Tooling and Manufacturing Association, Illinois Institute of Technology; U.S. Export Assistance Center; *The Economist* Business Intelligence Unit; and others. Presenting companies/case studies include **Atlas Technology (IL)**, **Bi-Link (IL)**, **GR Spring & Stamping (MI)**, **Hydrox Laboratories (IL)**, **Mathews Company (IL)**, **North American Tool Corporation (IL)**, **Prince Industries (IL)**, **S•K Hand Tool Corporation (IL)**, and **The Schebler Company (IA)**. In addition, **Cardinal Health (OH, IL)** in collaboration with one of their top local MBE suppliers (Hydrox Labs) will discuss Cardinal's unique supplier diversity program. 8:00 a.m. – 4:30 p.m., Federal Reserve Bank of Chicago, 230 South LaSalle Street, Chicago. For information & registration, visit www.itcc-gms.org or call 773/817-3676.